

## Message Text

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PAGE 01 THE HA 01508 01 OF 02 211159Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----070353 211216Z /23

P R 210932Z MAR 78  
FM AMEMBASSY THE HAGUE  
TO SECSTATE WASHDC PRIORITY 2276  
USDOC WASHDC PRIORITY  
INFO XMBASSY PARIS 5798

UNCLAS SECTION 1 OF 2 THE HAGUE 1508

USDOC PLEASE CALL PETER FIELD EXT 5373, IMMEDIATELY  
ON RECEIPT

PARIS FOR USTC

E.O. 11652: NA  
TAGS: BEXP NL  
SUBJECT: AQUATECH '78

REF: (A) USDOC 4323, (B) USDOC 4145, (C) LETTER FROM ROTTERDAM  
TO CMM FIELD, JANUARY 27, 1978, (D) 77 THE HAGUE 5815

1. WE CONTACTED AD AURIEMA AND FORWARDED KIT. COMPANY IS  
INTERESTED. IT WILL MAKE FINAL DECISION IN TWO WEEKS. WE  
PLAN TO VISIT FIRM ALTHOUGH IT IS DISSATISFIED WITH THE NEED  
TO PAY HIGHER FEE THAN IN AQUATECH '76 SINCE FIRM NOW OTM.

2. DORR-OLIVER BV ALSO CONTACTED. MANAGER VAN DEN DORPEL  
STATED HIS FIRM WILL NOT PARTICIPATE IN USG PAVILION BECAUSE  
IT HAS ALREADY RESERVED SPACE AND IS COMMITTED TO EXHIBIT  
INDEPENDENTLY AS HE DID IN AQUATECH '76.

3. COMPANIES LISTED IN REF B LOCATED IN BELGIUM, ENGLAND AND  
SWITZERLAND. WE SUGGEST THT USDOC REQUEST THE COOPERATION  
OF OUR POSTS IN THOSE COUNTRIES TO SECURE PARTICIPATION OF  
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THESE FIRMS.

4. COPIES OF QUATECH '78 ANNOUNCEMENT BY SHOW PROMOTER HAVE  
BEEN SENT TO USDOC AND PARIS. IT IS OUR UNDERSTANDING FROM  
PAUL VIERBOOM, ASSISTANT DIRECTOR EUROPORT TENTOONSTELLINGEN  
BV, WAALHAVEN Z.Z. 44, 3088 ROTTERDAM, THAT ALL EXHIBITOR  
INQUIRIES (REPLY CARD A) FROM THESE AQUATECH PROMOTION MAILINGS

(5,000 IN HOLLAND, 30,000 WORLD WIDE) WERE DIRECTED EITHER  
TO ROTTERDAM OR THE UGPORT ORGANIZATION INC., 6006  
BELAIRE BLVD, SUITE 101, HOUSTON, TEXAS 77081, TELEPHONE  
713-666 5188. CONSEQUENTLY, MOST US FIRMS REQUESTING  
EXHIBITORS' INFORMATION APPARENTLY DIRECTED TO TEXAS ADDRESS.  
ALL INQUIRIES RECEIVED IN ROTTERDAM HAVE BEEN FORWARDED TO  
USDOC AS FOLLOWS:

A. ASHBROOK CORPORATION  
11600 EAST HARDY  
PO BOX 16327  
HOUSTON, TEXAS 77022.  
CONTACT: MR R.P. BROOKS, PRESIDENT

B. CONTINENTAL HYDRODYNE SYSTEMS, INC.  
9415 MONTGROMERY ROAD  
CINCINNATI, OHIO 45442.  
CONTACT: MR M.R. HATCH, JR., EXPORT MANAGER

C. DISPOSABLE WASTE SYSTEMS, INC.  
18385 BANDILIER CIRCLE  
FOUNTAIN VALLEY, CA 92708.  
CONTACT: MR L.W. BAKER, PRESIDENT

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----069874 211217Z /23

P R 210932Z MAR 78  
FM AMEMBASSY THE HAGUE  
TO SECSTATE WASHDC PRIORITY 2277  
USDOC WASHDC PRIORITY  
INFO AMEMBASSY PARIS

UNCLAS SECTION 2 OF 2 THE HAGUE 1508

USDOC PLEASE CALL PETER FIELD, EXTENSION 5373, IMMEDIATELY  
ON RECEIPT

PARIS FOR USTC

D) ENERGY INVESTMENT AND MANAGEMENT LTD.  
375 PARK AVENUE

NEW YORK, N.Y. 10022.  
CONTACT: MR. L.W. COCHRAN

E) ENGINEERING SPECIALITIES, INC.  
P.O. BOX 73095  
METAIRIE, LOUISIANA 70033.  
CONTACT: MR. U.B. FAVRET, JR., PRESIDENT

F) ENVIRONMENTAL ELECTRONICS CORPORATION  
COUNTY LINE INDUSTRIAL PARK  
SOUTHAMPTON, PA. 18966.  
CONTACT: MR. W.F. MITCHELL, PRESIDENT

G) HACH CHEMICAL CO.  
713 S. DUFF AVENUE  
AMES, IOWA 50010.  
CONTACT: MR. R. DUYER

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H) HYDRANAUTICS  
6338 LINDMAR DRIVE  
P.O. BOX 1068  
GOLETA, CA. 93017.  
CONTACT: MR. T.C. DILLINGHAM, SALES ADMINISTRATOR

I) ISCO (INSTRUMENT SPECIALITIES CO.)  
BOX 5347  
LINCOLN, NEBRASKA 68505.

CONTACT: MR. J. ALLINGTON  
J) LOOSBROCK AND ASSOCIATES, INC.  
600 JEFFERSON STREET, SUITE 1111  
HOUSTON, TEXAS 77002.

K) MANING ENVIRONMENTAL CORP.  
120 DU BOIS STREET  
SANTA CRUZ, CA. 95061  
CONTACT: MR. R. LE BRUN, MARKETING AND SALES MANAGER

L) PRO-TECH, INC  
1510 RUSSELL ROAD  
PAOLI, PA. 19301.  
CONTACT: BETTY G. HEDMAN, VICE PRESIDENT

M) REED INTERNATIONAL SALES CO. INC.  
P.O. BOX 1321  
EIRE, PENNSYLVANIA.  
CONTACT: MR. R.D. WRIGHT

N) TEMCOR  
2825 TOLEDO STREET  
TORRANCE, CA. 90503.

CONTACT: MR. C.G. MARGOLF

O) WHEELER PILOT INTERNATIONAL  
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P.O. BOX 688  
ASHTABULA, OHIO 44004.  
CONTACT: MR. S.E.KOBLITZ

5. PLEASE CONTACT ABOVE FIRMS ASAP, IF NOT ALREADY DONE,  
TO OBTAIN THEIR DECISIONS REGARDING THEIR PARTICIPATION IN  
U.S.PAVILION.

6. PETER JOHNSON OF EUROPORT ORGANIZATION IN TEXAS ASSURED US  
WHEN HE WAS IN THE NETHERLANDS IN NOVEMBER 1977 (REF. D) THAT  
SIXTEEN FIRMS PLUS ALL OTHER U.S. EXHIBITOR INQUIRIES ABOUT  
AQUATECH WOULD BE REFERRED TO USDOC BEFORE SHOW ORGANIZATION  
APPROACH THEM TO RESERVE SPACE ON A DIRECT BASIS.

7. RECEIVE TELEX FROM BURROUGHS, USDOC, DATED MARCH 17. WE  
PRESUME THIS IS INFO COPY OF SIMILAR MESSAGE TO USTC PARIS.  
IT REFERS TO REQUEST TO THE HAGUE FOR ADDITIONAL COPIES OF  
AQUATECH FLOOR PLAN. LATTER AIRMAILED TO CMM FIELD LAST WEEK.  
PLEASE NOTE SEVERAL COPIES OF FLOOR PLAN PREVIOUSLY SENT TO  
USDOC. LOCATION OF WATER, ELECTRICITY, AND AIR SOURCES INDICATED  
IN UNDER-FLOOR PLAN OF SAME RAI HALLS SENT BY FAIR MANAGEMENT  
IN NOVEMBER 1977 TOIMC COLOGNE, IN CONNECTION WITH PETROTECH,  
AND HOPEFULLY ALREADY AVAILABLE TO USDOC.

8. PLEASE SEND TEN RECRUITMENT KITS FOR FOLLOW-UP ACTION IN  
NETHERLANDS, AS NEEDED.  
BROWN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 21 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780124-0200  
**Format:** TEL  
**From:** THE HAGUE  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** dc1d61c0-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 4  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
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**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3249756  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** AQUATECH \78  
**TAGS:** BEXP, NL  
**To:** STATE COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/dc1d61c0-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014